



BOYS & GIRLS CLUBS
OF GREATER WASHINGTON

Celebrating **20** YEARS

YOUTH & REAL ESTATE EVENT

**EXCLUSIVE
"VIP"
PRE-PARTY**

See sponsor
benefits for
details

NOVEMBER 13, 2024

11:30 AM - 1:30 PM | MARRIOTT MARQUIS, WASHINGTON, DC

2024 HONOREES



SHALOM BARANES
Founding Principal
SHALOM BARANES ASSOCIATES



JOHN P. DREW
President, *DREW COMPANY*
President & CEO, *TCMA*



ROBERT C. KETTLER
Founder & CEO
KETTLER



2024 EVENT CHAIR
RORY PILLSBURY
Senior Vice President, *ALTUS REALTY*

FOR MORE INFORMATION: Terri Johnson, tjohnson@bgcgw.org



BOYS & GIRLS CLUBS
OF GREATER WASHINGTON

Celebrating **20** YEARS

YOUTH & REAL ESTATE (YRE)

OUR HISTORY

In 2004, a small group of passionate individuals - BGCGW board members who were also in the real estate space - came together with a shared idea: to create an event that would provide a way to recognize the impactful work being done by their peers while simultaneously raising funds in support of the hundreds of youth served by Boys & Girls Clubs of Greater Washington.



At the heart of YRE are the many real estate professionals whose dedication and tireless efforts have brought us to this 20th anniversary celebration. We extend our deepest gratitude to our committees, sponsors and partners, whose unwavering support has made a positive impact on our kids. Year to date they have raised over \$10.5M!

OUR FUTURE

We extend a warm invitation for you to join us in our ongoing efforts to positively influence the lives of our youth and families, and to foster stronger connections within the real estate community.

***Empowering Young Minds
for a Brilliant Tomorrow***



\$50,000 – BUILDER OF BGCOW

To thank you for your profound generosity, we offer the following benefits:

- Company Executive to make remarks during opening welcome
- Company recognized in opening welcome
- Company logo on all event materials (sponsor video, website, collateral, etc.)
- Company logo and excerpt in event focused email (10k recipients)
- Full color ad (5"W x 8"L) on front or back cover of event program
- Company logo in Washington Business Journal post-event advertisement
- Two (2) pre-event and one (1) post-event dedicated social media post
- Three tables (30 tickets) to YRE networking reception and luncheon (November 13, 2024)
- Fifteen (15) tickets to 2024 VIP pre-party reception (October 16, 2024)

\$25,000 – PILLAR OF SUCCESS

To recognize your meaningful contribution, we offer the following benefits:

- Company recognized in opening welcome
- Company logo on all event materials (sponsor video, website, collateral, etc.)
- Company logo in event focused email (10k recipients)
- Full black and white ad (5"W x 8"L) in event program
- Company logo in Washington Business Journal post-event advertisement
- One (1) pre-event and post-event dedicated social media post
- Two tables (20 tickets) to YRE networking reception and luncheon (November 13, 2024)
- Ten (10) tickets to 2024 VIP pre-party reception (October 16, 2024)

\$15,000 – PARTNER POWERING DEVELOPMENT

In exchange for your generous support, we offer you the following:

- Company recognized in opening welcome
- Company logo on all event materials (sponsor video, website, collateral, etc.)
- Full black and white ad (5"W x 8"L) in event program
- Company logo in Washington Business Journal post-event advertisement
- One (1) pre-event and post-event dedicated social media post
- Two tables (20 tickets) to YRE networking reception and luncheon (November 13, 2024)
- Six (6) tickets to 2024 VIP pre-party reception (October 16, 2024)

Rory Pillsbury, Chair

Altus Realty

Amanda Benton

Gould Property Company

Tiffany Butcher

Elme

Jim Camlek

DAVIS Construction

Walter Coker

Berkadia

Ralph Crozier

LOWE

Paul Deschamps

Bank of America

John Drew

Trade Center

Management Associates

Austin Flajser

Carr Companies

Jeffrey Keitelman

Hogan Lovells

Bill Krokowski

Requity Real Estate

Phil Mudd

Cushman & Wakefield

Jim Murphy

MRP Realty

Kristin Niver

Thompson Coburn LLP

Debbie Ohlmacher

CEI Realty LLC

Hilary Provinse

Berkadia

Lacy Rice

FCP

Julie Smith

The Bozzuto Group

Skye Stansbury

Walker & Dunlop

Jennifer Tatum

Skanska

Phillip Thomas

CBRE

Charlotte Troup Leighton

Chicago Title Insurance

Company

Wendy White

Goulston Storrs PC

Roger Winston

Ballard Spahr

David Zafirovic

Resolution Capital Management



Contributions in excess of \$125 per event attendee are tax-deductible.

*ADS AND LOGOS: PDF, PNG OR JPEG (300 DPI) | SUBMISSION DEADLINE: COB OCTOBER 25, 2024

SPONSORSHIP OPPORTUNITIES

\$10,000 – FRAMEWORK SUPPORTER

In recognition of your thoughtful donation, please accept the following offerings:

- Company logo on all event materials (sponsor video, website, collateral, etc.)
- Half page, black and white ad (5"W x 4"L) in event program
- Company name in Washington Business Journal post-event advertisement
- One (1) pre-event and post-event dedicated social media post
- One table (10 tickets) to YRE networking reception and luncheon (November 13, 2024)
- Four (4) tickets to 2024 VIP pre-party reception (October 16, 2024)

\$7,500 – FOUNDATIONAL TEAMMATE

In recognition of your thoughtful donation, please accept the following offerings:

- Company name listed on all event materials (sponsor video, website, collateral, etc.)
- Half page, black and white ad (5"W x 4"L) in event program
- One (1) pre-event and post-event dedicated social media post
- One table (10 tickets) to YRE networking reception and luncheon (November 13, 2024)
- Two (2) tickets to 2024 VIP pre-party reception (October 16, 2024)

\$1,800 – JOE'S KIDS DONATION

In recognition of your thoughtful donation, one Club member will receive access to life-changing programs, opportunities and experiences for one year.



The Joseph Stettinius, Jr. Kids Fund (**Joe's Kids**) was formed to pay tribute to a dedicated volunteer, founding member of the Youth & Real Estate event, a past honoree and a 15-year member of the BGCGW Metropolitan Board of Directors.

Joe's Kids plays a crucial role in mitigating the actual expense of yearly Club memberships, \$1,800. Our families only pay \$50, ensuring that no child is turned away for the inability to pay. By doing so, **Joe's Kids** extends opportunities to more children, granting them access to transformative experiences.



Contributions in excess of \$125 per event attendee are tax-deductible.

*ADS AND LOGOS: PDF, PNG OR JPEG (300 DPI) | SUBMISSION DEADLINE: COB OCTOBER 25, 2024

The World is Complicated.

Helping kids is simple..



PowerHour

Power Hour is a homework help and tutoring program encouraging youth to become self-directed learners.

MoneyMatters

Money Matters is a teen financial literacy program promoting fiscal responsibility and independence.

SmartGirls

Smart Girls is a health and self-esteem empowerment program for girls.

Keystone

Keystone Club is a character, leadership development and community service program.

TriplePlay

Triple Play is a comprehensive health and wellness program that aims to improve and increase physical activity, good nutrition and health relationships.

PassportToManhood

Passport to Manhood teaches responsibility to boys ages 11 to 14 with sessions that focus on a specific aspect of character and manhood through highly interactive activities.

diplomas2Degrees

diplomas2Degrees (d2D), a college readiness program, provides a range of services to guide Club members as they work toward high school graduation and prepare for post-secondary education and career success.

DIYSTEM

DIY STEM is a hands-on, activity-based STEM curriculum which connects youth to science themes they encounter regularly..

& much, much more!

Our Programs Make An

IMPACT

100%

of Club kids graduate from high school on time

95%

of seniors continue on to college

65%

state that the Club saved their life

Name: _____

Company: _____

Address: _____

Email: _____

I wish to support at the following level:

- | | |
|---|---|
| <input type="checkbox"/> \$50,000: Builder of BGCGW | <input type="checkbox"/> \$1,800: Joe's Kids Donation |
| <input type="checkbox"/> \$25,000: Pillar of Success | <input type="checkbox"/> \$1,000: Individual Ticket |
| <input type="checkbox"/> \$15,000: Partner Powering Development | <input type="checkbox"/> \$300: Young Professional Ticket (40 yrs. & under) |
| <input type="checkbox"/> \$10,000: Framework Supporter | <input type="checkbox"/> I cannot attend. Please accept my Joe's Kids |
| <input type="checkbox"/> \$7,500: Foundational Teammate | donation of \$ _____ |

To pay online please contact Cassie Meltzer, cmeltzer@bgcgw.org.

Please make check made payable to:
BGCGW | Attn: Cassie Meltzer
4103 Benning Road, NE | Washington, DC 20019

☐ Please send an invoice.

Payment Method:

Credit Card #:	Exp. Date:	CVC #:	Billing Zip:
_____	_____	_____	_____

I agree to contribute the amount noted above to BGCGW. Payments shall be paid by check, credit card, electronic funds transfer, stocks or other securities or other acceptable methods. Contributions of readily marketable securities will be values at the current market value on the date of transfer to BGCGW. I intend to submit payment by November 6, 2024.

Signature: _____	Date: _____
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